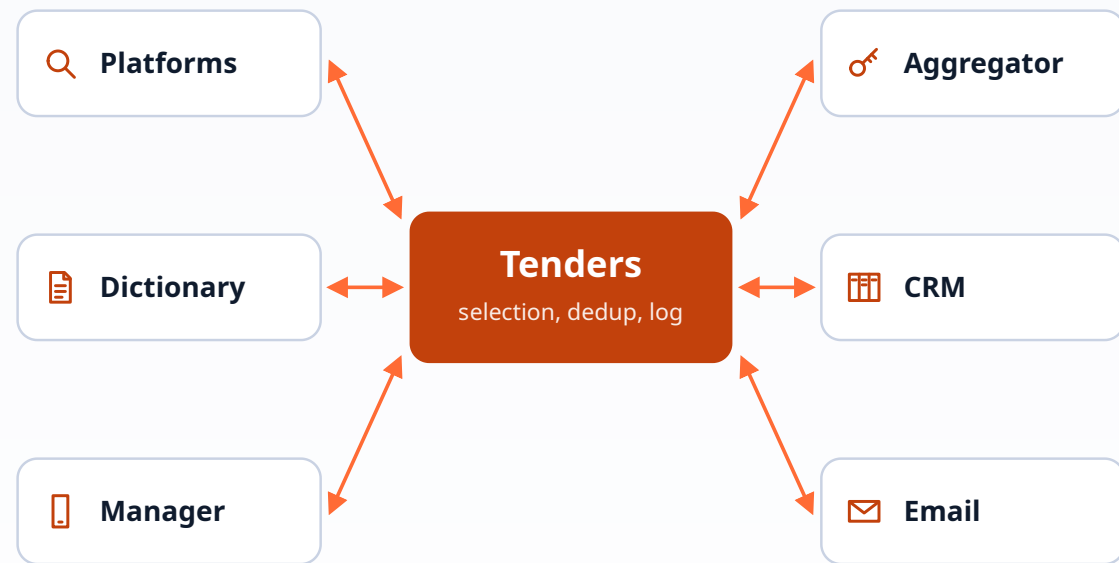


Tender search for your product range, delivered to CRM

We find tenders for what you supply and deliver them to CRM as ready deals: with the price, submission deadline, customer and a task for the manager. We also build any other bots and integrations: order emails, forms, CRM, messengers.

conterator.com/en/tender-search/



What the tender bot does

Searches for your product range

A dictionary of phrases for your products and stop words. The bot looks at the tender title and items and filters out tenders that are too small or already closed.

No noise, no duplicates

Tenders where the customer sells assets or leases out property are filtered out. A tender the source returns as several cards (same notice number and lot) becomes one deal; different lots stay separate.

Ready deals in CRM

Number, law, starting price, security, dates, platform and links, customer, procurement contact and past tenders. The bot does not overwrite the manager's own edits.

Deadlines under control

A "Review the tender" task before bidding closes, an email report when bidding closes, and the tender outcome is marked in the deal automatically.

Manager workspace

In a browser and on a phone: a dictionary with versions and edit history, a results preview, a "Send now" button and help on every screen.

And any other bots

Website orders to email, forms and requests, CRM, notifications in Telegram, VK and MAX, 1C exchange.

Two ways to search

Together we choose where the bot gets tenders from. Selection, CRM and the manager workspace are the same in both options.



We search all platforms ourselves

Government procurement in EIS under 44-FZ and 223-FZ, commercial and regional platforms. We run and maintain the sources and access to them ourselves.

- ✓ No aggregator subscription needed
- ✓ We connect the platforms you need and maintain them
- ✓ Costs more: we run and maintain the sources ourselves



Through your service's API key

If you already subscribe to a tender aggregator with an API, we connect to it with your key. Requests are paced and stay within the service limits.

- ✓ We use the subscription you already have
- ✓ The service maintains the sources
- ✓ Usually cheaper than our own search

The two options are priced differently; we quote for your task: product range, platforms, deal fields and reports.

Selection, merging duplicates, deals in CRM and the manager workspace already run for our client: the bot gets tenders through the API key of the client's service. Our own search across platforms is set up per project. We do not disclose the client's name.

FLOW 1

How a tender reaches your manager

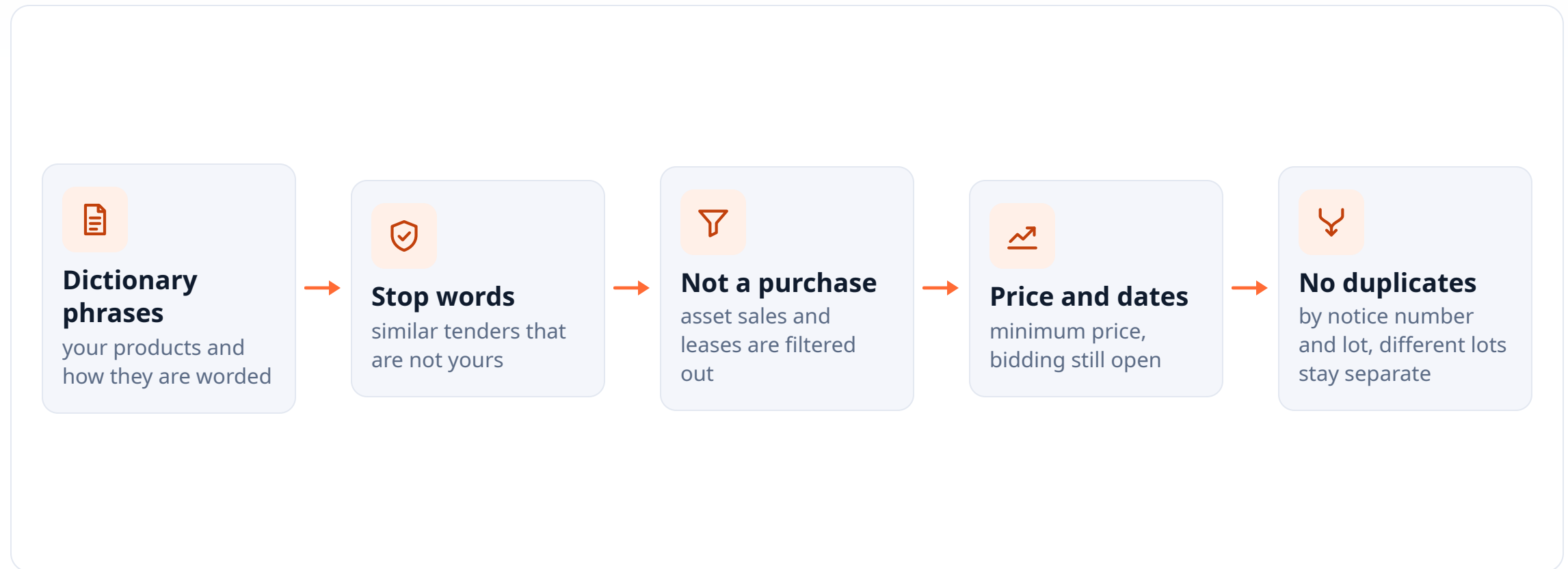
There are two possible sources: our own search across platforms, or an aggregator you already subscribe to. After that the path is the same: phrase matching, merging duplicates, a deal with a task in CRM.



FLOW 2

Selection: only what you supply

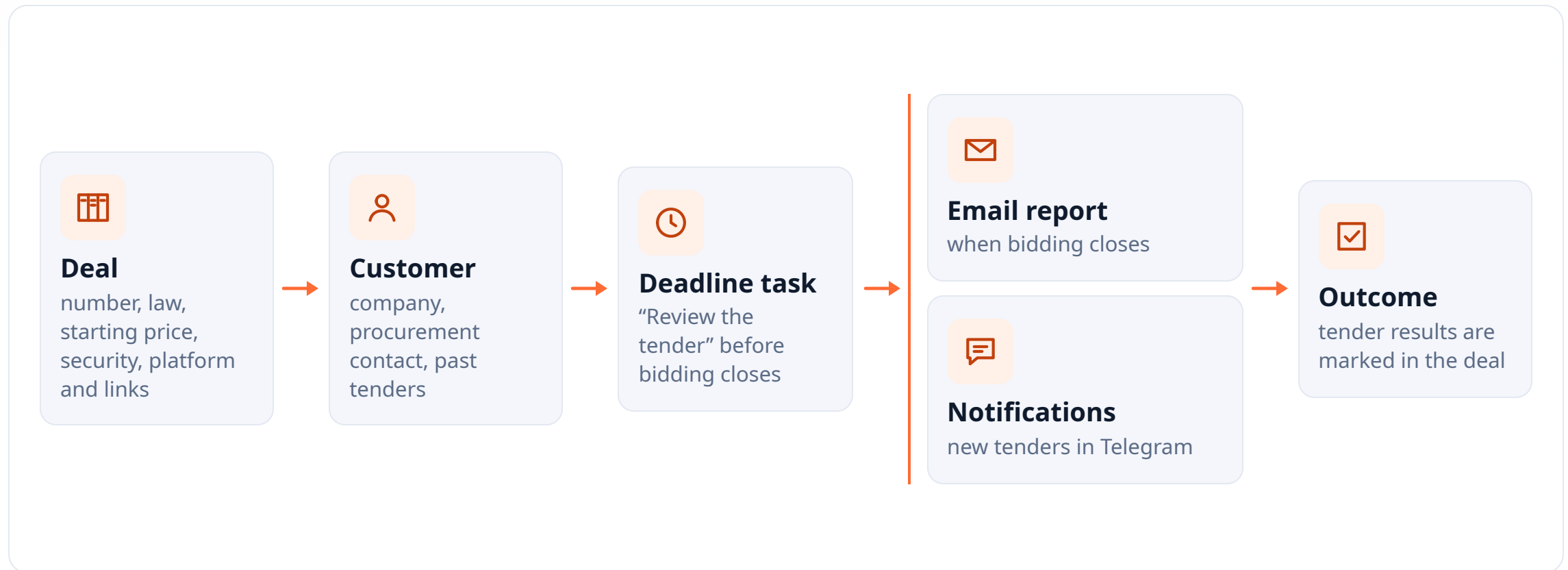
The bot looks at the tender title and its items. Managers change phrases, stop words and the minimum price themselves; the bot filters out asset sales and leases on its own.



FLOW 3

The deal in CRM and what comes next

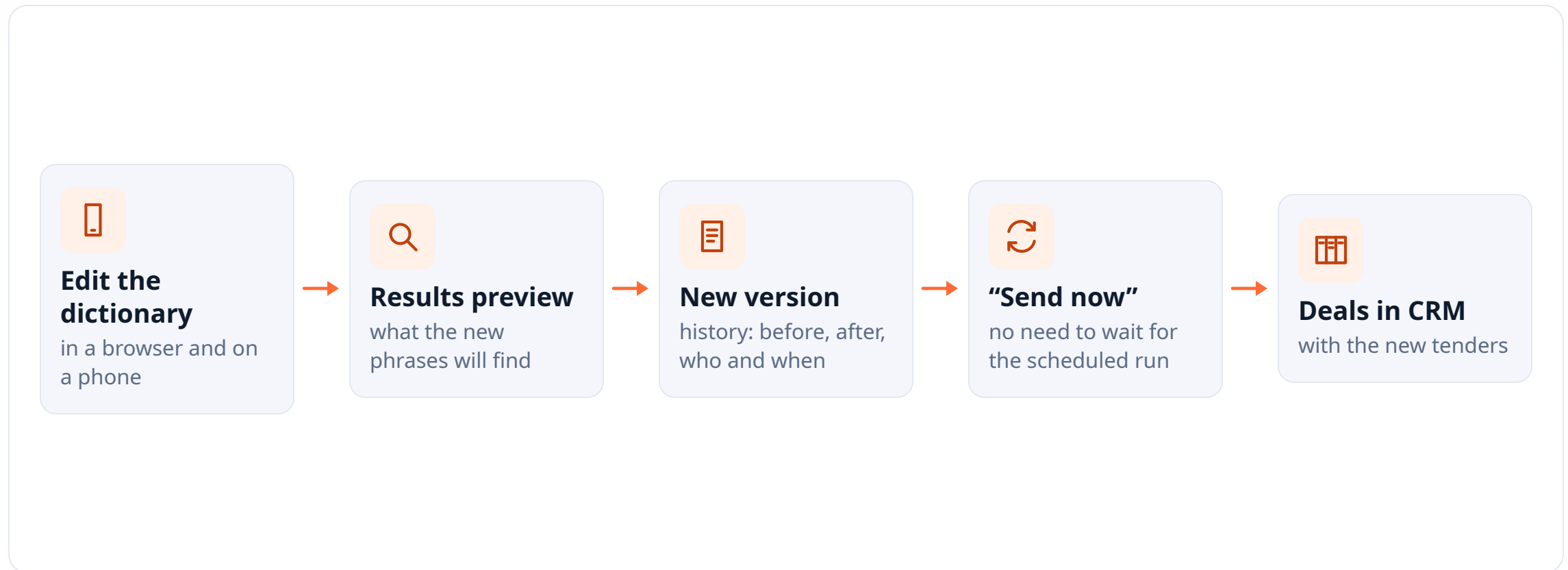
The deal arrives filled in: the manager does not need to open the platform to decide whether to bid. The bot sets a task for the submission deadline and marks the tender outcome itself.



FLOW 4

Manager workspace: the dictionary without a programmer

Managers edit phrases and stop words themselves in a browser or on a phone. Before saving they see what will be found, and every dictionary version stays in the history.



How we launch

01

Product range

We go through what you supply and which tenders matter to you and which do not.

02

Source

We choose an option: our own search across platforms or your service's API key.

03

Dictionary

We collect phrases and stop words and check them on the results preview together with your managers.

04

CRM

Pipeline, stages, deal fields, tasks and reports in your CRM: amoCRM, Bitrix24, EspoCRM or another one. CRM setup is a separate service.

05

Launch

The bot searches on schedule, managers work with deals and edit the dictionary themselves.

06

Support

A log, reports and changes as your product range evolves.

Already running in our tender bot

- ✓ A phrase dictionary for your range: managers edit it, every version is saved
- ✓ Stop words and filtering out tenders where the customer sells or leases
- ✓ A deal in CRM: number, law, starting price, dates, platform, customer and contact
- ✓ Tender outcomes are marked in deals automatically
- ✓ Paced requests to the source API, within its limits
- ✓ Dictionary edit history: before, after, who and when
- ✓ One notice number and lot: one deal, different lots stay separate
- ✓ A deadline task for the manager and a report when bidding closes
- ✓ A workspace in a browser and on a phone: results preview, "Send now", help

Other bots and integrations

We can build any other bot as well. The first three flows already run in an online store we built; the 1C exchange is a separate service.

Website order: emails to the manager and the buyer

 Cart →  Checks →  Order in the admin panel → 
Email to the manager +  Email to the buyer →  Manager

“Request a call” and website forms

 Button or form →  Spam protection →  Request and client →  Email to the manager

Exchange-rate prices and a change log

 Central Bank of Russia rate →  Preview →  Website prices
→  Change log +  Email to the manager

Separate service

Website and 1C

 1C →  Exchange →  Website →  CRM and email

Pricing

Your service's API key

usually cheaper: the service maintains the sources

Our own search across platforms

costs more: we run and maintain the sources ourselves

- ✓ Tender search is priced per project
- ✓ Other bots and integrations: 2,500 RUB/hour, 2,250 RUB/hour from 10 hours
- ✓ Hours and tasks are visible in your client area



Let's discuss your project

Leave a request on the website: we reply during business hours and suggest the next step.

Request

conterator.com/en/contacts/

Service page

conterator.com/en/tender-search/

Pricing

conterator.com/en/pricing/

Client area

app.conterator.com